Concession Agreement NAS10-12215

			1 CONTRACTOR SEE	Mod No
AMENDMENT OF SOLICITATIO	N/MODIFICATION OF	CONTRACT	CONTRACT ID CODE	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NO. 17	3. EFFECTIVE DATE	4. REQUISIT	ION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicab
6. ISSUED BY COD	See Block 16C		N/A	The state of the s
		/ ADMINIST	ERED BY (If other than Item 6)	CODE
John F. Kennedy Space Cente	r, NASA			
Procurement Office				
Kennedy Space Center, FL 32	899			
NAME AND ADDRESS OF CONTRACTOR (· · · · · · · · · · · · · · · · · · ·			
DNC Parks & Resorts at KSC,	vo., street, county, State, and Zi	p Code) (x)	9A. AMENDMENT OF SOLIC	CITATION NO.
Mail Code: DNPS	1110.			
Kennedy Space Center, FL 328	899	[]	9B. DATED (SEE ITEM 11)	
			OS. DATED (SEE TIEM 11)	
			10A. MODIFICATION OF CO	NTRACT/ORDER NO
	•		NAS10-12215	THE HORDER MO.
ODE FAC	CILITY CODE		10B. DATED (SEE ITEM 13)	
		0.44510145	4/17/95	•
	EM ONLY APPLIES T			
The above numbered solicitation is amended a ffers must acknowledge receipt of this amendmen	is set forth in item 14. The hour	and date specified for	receipt of Offers [] is exter	ded, [] is not extended.
	copies of the amendment; (i	b) By acknowledging re	ceipt of this amendment on each	h copy of the offer submitted; or
telegram which includes a refe the PLACE DESIGNATED FOR THE RECEIPT Of tue of this amendment you desire to change an o the solicitation and this amendment, and is considered.	F OFFERS PRIOR TO THE HO	OUR AND DATE SPEC	ILURE OF YOUR ACKNOWLEI	DEMENT TO BE RECEIVED
		inge may be made by to	elegram or letter, provided each	telegram or letter makes referen
ACCOUNTING AND APPROPRIATION DATA	(If required)	date specified.		- Toloici
13 TUICITE	M ADDUES OF THE			
IT MODI	M APPLIES ONLY TO	MODIFICATIO	NS OF CONTRACTS	ORDERS.
A. THIS CHANGE ORDER IS ISSUED PO NO. IN ITEM 10A.	FIES THE CONTRACTURE URSUANT TO: (Specify author)	TORDER NO. A	S DESCRIBED IN ITE	<u>M 14.</u>
NO. IN TIEM TOA.	•	97 318 HIGE OF	- PORTH IN HEM 14 ARE MA	DE IN THE CONTRACT ORDE
B. THE ABOVE NUMBERED CONTRACT	TOPPED IS MODIFIED TO THE			
B. THE ABOVE NUMBERED CONTRACT appropriation date, etc.) SET FORTH IN IT.	EM 14, PURSUANT TO THE A	FLECT THE ADMINIST UTHORITY OF FAR 49	RATIVE CHANGES (such as c	hanges in paying office,
C. THIS SUPPLEMENTAL AGREEMENT	IS ENTERED INTO PURCUAN	T TO AUTHORITY OF	.100(b).	
Mutual agreement of the pa D. OTHER (Specify type of modification an	MAC			
	id authority)			
IMPORTANT: Contractor [] is not. []	X 1 is required to size this			
DESCRIPTION OF AMENDMENT/MODIFICAT	X] is required to sign this of TON (Organized by UCF section	beadings including a	1 3 copies to the issuing of	ffice.
The purpose of this modification for payment of utilities, revise the revise the treatment of Residual I	is as follows: To discont	inue the add-on o	ffered for the Astronaut	Hall of Fame and provide
revise the treatment of Residual I activities.	Revenue, and increase t	be number of com	percentages, create a CI	A Secondary Surcharge
activities.		Hamber of Con	ipiimentary annual bus u	ises for NASA guest
2) Please note that in an effort to say	/a nanar this O			
 Please note that in an effort to save pages, front or back, are identified replaced: 12.1, 12.2, 12.3, 16, 23. 	d as part of this Modifican	n Agreement is pr	inted front to back, there	fore, only the changed
replaced: 12.1, 12.2, 12.3, 16, 23.	.2, 34.B, and 35.	uon 17. As a resu	ilt of the above changes,	the following pages are
pt as provided herein, all terms and conditions of the NAME AND TITLE OF SIGNER (Type or print)	the document referenced in Item	9A or 10A, as heretofo	are changed as well	
Dan LeBlanc				d and in full force and effect.
Chief Operating Officer		r violitatu G.	Qui iii	(ryp a or print)
CONTRACTOR/OFFEROR	15C. DATE SIGNED	Contracting	Officer	_
) X \ _ \ < {	JOINED	16B. UNITED STATE	S OF AMERICA	16C. DATE SIGNED
(Signature of person authorized to sign)	129/06	BY	tured Venn	
7540-01-152-8070	30-1	(Signature	of Contracting Officer)	7 12/9/06
IOUS EDITION UNUSABLE	30-1	•	STANDARD F	ORM 30 (Rev. 19-83)
			Prescribed by G FAR (48 CFR) 5	SA 3.243
			····(40 OI N) 5	V.270

a. Capital Improvement Account (CIA) Surcharge

- (a) Beginning upon contract award and until opening of the new PVP, Bus Tour tickets shall include a CIA surcharge equal to of the price of Adult, Child and Student tickets, respectively.
- (b) Beginning upon opening of the new PVP, Bus Tour tickets shall include a CIA surcharge equal to of the price of Adult, Child and Student tickets, respectively.
- (c) Beginning with institution of KSCVC admission ticketing on April 8, 2000, a one-day, **Full Admission** ticket is established that includes the privileges of admission to the KSCVC main campus, access to bus tours and admittance to the IMAX Theater. This ticket will be offered in three versions; Adult and Child (available at admission to the KSCVC) and Student (available only to pre-booked, organized youth or education groups). This ticket shall include a CIA surcharge equal to

 Of the price of Adult, Child and Student tickets, respectively. These same surcharge factors shall be included in any multi-day admission tickets including the same privileges as the Full Admission ticket. Activity, program or other offerings that include the privileges of one-day or multi-day Full Admission tickets shall include the CIA surcharge agreed by the parties and reflected in Article 11.B.6 Pricing Tables.
- (d) Beginning with institution of KSCVC admission ticketing on April 8, 2000, a one-day, **Limited Admission** ticket is established that includes the privilege of admission to the KSCVC main campus, but does not include access to bus tours or the IMAX Theater. This ticket will be offered in three versions; Adult and Child (available at admission to the KSCVC) and Student (available only to pre-booked, organized youth or education groups). This ticket shall include a CIA surcharge equal to for all versions. Activity, program or other offerings that include only the privileges of one-day or multi-day Limited Admission tickets shall include the CIA surcharge as the then current, full retail prices for Limited Admission tickets agreed by the parties and reflected in Article 11.B.6 Pricing Tables.
- (e) Beginning on December 20, 2006, the AHOF Add-on will be eliminated and the one day, Full Admission ticket will include the privileges of admission to the KSCVC main campus, access to bus tours, admittance to the IMAX Theater and admission to the Astronaut Hall of Fame, at the price shown in Article 11.B.6. - Pricing Tables . This ticket will be offered in three versions: Adult and Child (available at admissions to the KSCVC) and Student (available only to prebooked, organized youth or education groups). This ticket shall include a CIA Surcharge equal to and of the price of Adult, Child and Student tickets, respectively. In addition, this ticket shall include a new CIA Secondary Surcharge equal to and of the price of Adult. Child and Student tickets, respectively. These same Surcharge factors shall be included in any multi-day admission tickets including the same privileges as the

Full Admission ticket. Activity, program and other offerings that include the privileges of one-day or multi-day Full Admission tickets shall include the CIA Surcharge and CIA Secondary Surcharge agreed by the parties and reflected in Article 11.B.6 – Pricing Tables.

(f) For all other tickets/activities as developed not covered by the above provisions the CIA surcharge shall be as agreed by the parties at time of approval thereof. In addition to use of the principles reflected in the above provisions to provide general guidance for the application of CIA surcharges to new tickets/activities, normally a CIA surcharge will not be applied to "Add-on" tickets (activity tickets that can only be purchased in addition to purchase of a one-day or multi-day Full Admission ticket). However, in the event the Government believes the nature of any new activities, programs, add-ons or other offerings may impose a degree of utilization and wear and tear on the KSCVC facilities and equipment in excess of that commensurate with the underlying one-day or multi-day Full Admission ticket, then an appropriate increased or additional CIA surcharge shall be applied as agreed by the parties at time of approval thereof.

b. Theater Improvement Account (TIA) Surcharge

A TIA surcharge shall be collected for all tickets or activities that include the opportunity for admittance to the IMAX theatre. Tickets or activities that would allow admittance to the IMAX theatre on two or more days shall include a TIA surcharge of

2. Payments to Special Funds: Some payments were established at the beginning of this agreement and others may be established throughout the term of the agreement as the parties may mutually agree. The various payments are as follows.

a. Facilities Fund

See Article 6.A. In addition to the payments specified in Article 6.A, the Concessioner shall make the following payments to the Facilities Fund:

- (1) Beginning on October 1, 2003, per ticket for direct admission to the AHoF only and for any add-on amounts to KSCVC main campus admission tickets or KSCVC activities that include the privileges of admission to the AHoF. The amounts applicable to specific tickets/activities are reflected in the pricing tables in Article 11.B.6.
- (2) Beginning on December 20, 2006, the AHOF add-on is discontinued and per ticket for Full Admission will be substituted.
 - (3) Beginning January 1, 2003, first of residual revenue.
- (4) Beginning September 11, 2004 of gross revenues from Orlando airport stores.
- (5) A per plate for Special Event Catering Services as specified in pricing table Art. 11.B.6.26 in Article 11.B.6.

b. Exhibits Fund See Article 6.B.

c. Transportation Fund Account

See Article 6.C. In addition to the payments specified in Article 6.C, beginning with contract modification No. 4 the Concessioner shall make fixed dollar payments to the Transportation Fund Account based upon full admission adult ticket sales and certain other activities requiring use of the buses. The amounts applicable to specific tickets/activities are reflected in the pricing tables in Article 11.B.6.

d. Service Improvement Account (SIA)

See Article 4.F.2. Payments

2. Treatment of Residual Revenue in excess of the first

The Concessioner shall deposit in a separate, insured, interest bearing account (or other investment approved by the Contracting Officer), hereafter referred to as the "Performance Fee Account", an amount equal to of the first in annual Residual Revenue and the remaining shall be deposited to the SIA, after satisfying the payment of such amounts as required by F.1. The Concessioner shall then use the following formula to determine the amounts to be distributed to the SIA and the Performance Fee Account. This formula is effective from the beginning of the Concessioner's fiscal year 2007.

SIA allocation = ERR), where

ERR = residual revenue in excess of

The Concessioner shall then deposit all remaining Residual Revenue into the Performance Fee Account.

These amounts shall be deposited within 21 days of the end of each month, or accounting period, based on the year-to-date revenues as of each month. With Contracting Officer approval, the Concessioner may withdraw up to of the funds deposited to the Performance Fee Account as provisional distribution of Performance Fee for any annual Performance Fee period. The provisional distribution amount may increase to consider recent Performance Fee scores. The provisional amounts are subject to adjustment at the end of each Performance Fee period.

8. Title to all facilities, equipment, and intellectual property provided through Concessioner Capital Investment shall vest with the Government in accordance with Article 18.D. The Government will not grant the Concessioner a possessory interest in the facilities constructed with Concessioner Capital Investment.

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